

## Kenny Miller

---

**From:** Nick Bloom <nicklaus.bloom@flocksafety.com>  
**Sent:** Wednesday, December 30, 2020 4:44 PM  
**To:** Kenny Miller  
**Subject:** Sole Source  
**Attachments:** Flock Safety - Sole Source.docx

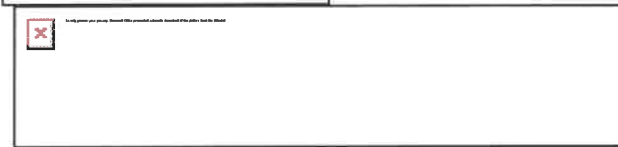
DC Miller,

Please see attached sole source.

Best,



Nicklaus Bloom  
Team Lead: Police Sales  
603.213.1275 (c) 615.257.6987 (o) | [nick@flocksafety.com](mailto:nick@flocksafety.com)



***Learn how this neighborhood caught a drive-by shooter - [READ THE CASE STUDY HERE](#)***

# flock safety

---

## Sole Source Letter for Flock Safety ALPR Cameras and Solution

Flock Safety is the sole manufacturer and developer of the Flock Safety ALPR Camera. Flock Safety is also the sole provider of the comprehensive monitoring, processing, and machine vision services which integrate with the Flock Safety ALPR Camera.

**The Flock Safety ALPR camera is the only Law Enforcement Grade ALPR System to offer the following combination of features:**

- Machine vision to analyze vehicle license plate, state recognition, vehicle color, vehicle type, and vehicle make
- Machine vision to capture and identify characteristics of vehicles with a paper license plates and vehicles with the absence of a license plate
- Ability to capture two (2) lanes of traffic simultaneously with a single camera from a vertical mass
- Wireless deployment of license plate reading cameras with integrated cellular communication weighing less than 5lbs and able to be powered solely by a solar panel of 60W or less
- Ability to capture and process up to 30,000 vehicles per day with a single camera powered exclusively by solar power
- On device machine processing to limit LTE bandwidth consumption
- Cloud storage of footage
- Ability to integrate with existing 500+ camera network across TN
- Free access to Nationwide Flock TALON database
- Direct integration with Axon Evidence.com
- Web based footage retrieval tool with filtering capabilities such as vehicle color, vehicle type, vehicle manufacturer, partial or full license plate, state of license plate, and object detection
- Privacy controls to enable certain vehicles to “opt-out” of being captured on film
- Performance monitoring software to predict potential failures, obstructions, tilts, and other critical or minor issues
- Covert industrial design for minimizing visual pollution



Garrett Langley  
CEO, Flock Safety

# flock safety

## FLOCK GROUP INC. SERVICES AGREEMENT ORDER FORM

This Order Form together with the Terms (as defined herein) describe the relationship between Flock Group Inc. ("Flock") and the customer identified below ("Customer") (each of Flock and Customer, a "Party"). This order form ("Order Form") hereby incorporates and includes the "GOVERNMENT AGENCY CUSTOMER AGREEMENT" attached (the "Terms") which describe and set forth the general legal terms governing the relationship (collectively, the "Agreement"). The Terms contain, among other things, warranty disclaimers, liability limitations and use limitations.

The Agreement will become effective when this Order Form is executed by both Parties (the "Effective Date").

Customer: City of Knoxville, TN. Polic	Contact Name: DC Kenny Miller
Address: 800 Howard Baker Jr. Ave, Knoxville, TN 37915	Phone: 8653844 E-Mail: kmiller@knoxvilletn.gov
Expected Payment Method:	Billing Contact: (if different than above)

Initial Term: 12 Renewal Term: 12 Months	Pilot period: First 60 days of Initial Term; option to cancel contract at no cost. Initial Term invoice due after Pilot period. Billing Term: Annual payment due Net 30 per terms and conditions
---	---

Name	Price	QTY	Subtotal
<b>(Includes one-time fees)</b>			
Flock Falcon Camera	\$2,500.00	8	\$20,000.00
		Year 1 Total	\$20,000.00

Recurring Total: 20000

Flock Group Inc.  
Today's Date - Dec 30, 2020  
This proposal expires in 30 days.

Order Form  
Knoxville, TN. PD

0066g00002E094VAAR

# flock safety

By executing this Order Form, Customer represents and warrants that it has read and agrees all of the terms and conditions contained in the Terms attached. The Parties have executed this Agreement as of the dates set forth below.

Flock Group Inc	Customer:
By: <i>Alex Latraverse</i> Name: Alex Latraverse Title: _ VP of Growth Date: 12/30/2020	By: Name: Title: _ Date:

Flock Group Inc.  
Today's Date - Dec 30, 2020  
This proposal expires in 30 days.

Order Form  
Knoxville, TN. PD

0066g00002E094VAAR